



NODPC Meeting

Wednesday, March 6<sup>th</sup>, 2024

09:30am to 11:00am

6363 Selig Blvd, Independence, Ohio, 44131

### **1.) Introductions**

- There were thirty-two individuals in attendance.

### **2.) Meeting Minutes Approved**

- February's meeting minutes were approved at 0936am.

### **3.) Presentation – Sara Costanzo w/Weltman, Weinberg & Reis Co, L.P.A.**

- Collections – if a handshake doesn't get you paid
- Why are collections difficult? Personal information changes, (e.g., Address, phone number), lack of funds, or lack of information.
- Every business that has self-pay accounts (or offers credit) needs to create policies that outline the processes used to deal with the past due accounts.
- Review and change standard collections policies on a regular basis. Track changes (noting date and teams who reviewed and/or edited policies).
- Find out what works in keeping past due accounts receivables at a minimum.
- Accept the philosophy and the fact that it's okay to collect cash from customers. The economically distressed can be put on a sliding scale.
- Set the expectation that payment is due at the time of service.
- The average collection period is the amount of time it takes for a business to receive payments owed by its clients in terms of accounts receivables.
- Incentives for payment? Early/pre-payment discounts, amnesty programs, costs of collection, penalties, late payment charges.
- Inadequate record management will make it difficult to follow-up on accounts and increases collection costs.
- Non-payment remedies (outside of court)? Settlement, consensual lien or mortgage, collateral, additional guarantees. Civil remedies include suit, judgement, lien, executions.
- Sara's telephone number is 216.685.1039 and her e-mail is [scostanzo@weltman.com](mailto:scostanzo@weltman.com).

#### **4.) OHIO811 Updates**

- In February, there were 109,633 notifications made to the center (5.43% above 2023)
- For 2024, there have been 207,545 notifications made to the center (roughly 3% higher YOY from 2023).
- The spring excavator seminars start the week of March 11<sup>th</sup>. All events are full except for the Carrollton event.
- CODPC is having their first annual golf outing on Friday, May 10<sup>th</sup>. It will be at Bent Tree Golf Club in Sunbury, Ohio. The entry fee is \$400 per team or \$125 per person. Registration opens on March 1<sup>st</sup> and closes on April 26<sup>th</sup>. Invites will be sent out to DPC members, but you may contact Mitch Richard directly at [eyecwhyld@gmail.com](mailto:eyecwhyld@gmail.com).

#### **5.) April National Safe Digging Month Project Update**

- We have a potential project with the City of Independence for a beautification around a posting board. The project would take place during our next meeting which is April 3<sup>rd</sup>. We will set up a rain date incase it is needed. There will be more information provided in the coming weeks via e-mail.

#### **6.) Open Discussion**

- Don Wartko Construction was concerned with municipalities (Mayfield Heights, Highland Heights, Middleburg Heights) not responding to tickets.
- We discussed the possibility of creating an area map of which entities own sanitary and storm sewer facilities within the NODPC area.